

Sent: Mon, Jun 2, 2014 3:22 pm
Subject: Request for proposal with ODOT safety program

Governor John Kasich:

ODOT request for proposal number: #506-14 Freeway Service Patrol Services,

CONTRACT TO BE AWARDED 4 JUNE 2014

We recently bid on the ODOT contract to provide Safety Patrol Vehicles to the State of Ohio.

We believe that ODOT is favoring a company out of state over our company for the contract.

We were told at the initial meeting this would be a best value to the State of Ohio Contract.

We believe we have the best proposal and offer the best value to the State of Ohio.

- 1) We have 1 and 1/2 million dollars in a Ohio Bank waiting to implement this contract
- 2) We have over 44 years of being in business in the State of Ohio.
- 3) We have an A Plus rating with the Better Business Bureau
- 4) We offer dual internet service (The state only ask for one)
- 5) We offer dual telephone service (The state only ask for one)
- 6) We offer dual GPS service (The state only ask for one)
- 7) We offer a Corporate Aircraft to help with patrols, aerial photography, security, etc.
- 8) We offer a complete service center at State Route 235 and Interstate 70
- 9) We can be at any location in Ohio quickly by Vehicle or Aircraft.
- 10) All 24 trucks will be bought in Ohio Approximately \$1,200,000.00 (need to replace every 3 years)
- 11) All 24 trucks will be lettered in Ohio Approximately \$5,000.00 per truck
- 12) All radio equipment and safety lights will be bought in Ohio Approximately \$250,000.00
- 13) All tools, equipment, supplies, jacks, storage racks, etc will be bought in Ohio Approximately \$120,000.00
- 14) We have 30 Vans sitting reserved on a parking lot in Dayton waiting to be outfitted for the Road
- 15) We bring outstanding value, integrity, experience, confidence and we are an Ohio Corporation.
- 16) We do not believe anyone is better qualified than we are to offer these services.

Exhibit 6

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17) None of our references were contacted? This is why we believe ODOT is favoring an out of state Company.

18) We know we are super qualified. How can ODOT make a comparison if no references were called?

19) Were the references called of the out of state companies?

20) We believe this contract should stay in Ohio like ODOT said?

21) We believe we are definitely the best value for ODOT.

22) ODOT said they wanted the best value for Ohio. We are that company.

23) Let's keep Ohio's business in Ohio? Governor John Kasich has said he wants to keep business in Ohio?

This contract is approximately \$5,000,000.00 per year for three years and can be extended indefinitely.

Don Louderback

Professional Property Maintenance

[REDACTED]

Cell Phone

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Email

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